From Problem Solving to Solution Design

I.D.E.A.S. FRAMEWORK

5 Checkpoints to leverage the existing embedded knowledge in your organization.

I.D.E.A.S. FRAMEWORK

I — IDENTIFY

"If I had an hour to solve a problem, I'd spend fifty-five minutes thinking about the problem and five minutes thinking about solutions. – Albert Einstein

- Define the problem. And remember, you might have more than one.
- Ask the Five Whys. This will help you to identify the root cause of the essential problem -- what you really need to focus on and solve.

D — DESIGN

"I haven't failed. I've just found ten thousand ways that won't work. – Thomas Edison

- Define your objectives and get all your stakeholders on the same page.
- Assess your options -- map them, assign weighting, and negotiate trade-offs.

E — ENGAGE

"Alone we can do so little; together we can do so much. – Helen Keller

- Identify your key stakeholders, handle objections and match motivations, and assess the decision-making power grid.
- Prepare your Communications Plan and get your stakeholders behind your recommended solution.

A — ACT

"Action is the foundational key to all success. – Pablo Picasso

- Begin with a well-planned Solution Implementation Strategy as well as great project management.
- Create a strong Governance Model and leverage known frameworks.

S — SUSTAIN

"Feedback is the breakfast of champions. – Ken Blanchard

- Acknowledge the organizational lifecycle and leverage it to go through changes.
- Learn from failure to improve your Solution-Design Process.